



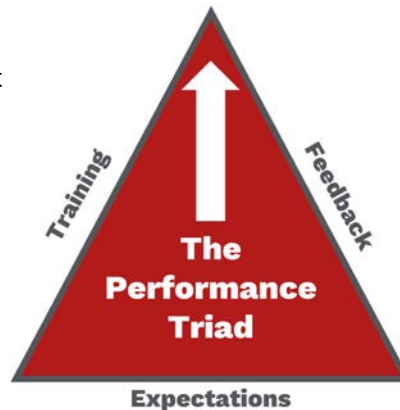
Cornell Cooperative Extension

AGRICULTURAL WORKFORCE DEVELOPMENT

Growing Great People: Training Skills for Dairy Farmers Become an Effective On-The-Job Trainer

Effective trainings contribute to success of employees and the farm business. With training employees learn how to effectively complete their task and why it is important to the farm. When employees have the knowledge, skills, and attitude needed to do the job right and understand why it should be done this way it:

- saves time and avoids problems
- makes people feel important and involved, which keeps them engaged and reduces employee turnover



Develop your training skills in this hands-on workshop that includes brief presentations and interactive learning following a system of:

TELL: Describe the procedure and why it is important

SHOW: Demonstrate the procedure and emphasize key points

DO: Allow the learner to try and answer any questions

REVIEW: Are the steps in the procedure done correctly?

After the workshop you will be able to:

1. Plan for organized and effective trainings
2. Train in a way that works for most people
3. Measure and follow up to make sure learning happened

*Trainings are conducted simultaneously in English and Spanish.
Activity groups will be in single language or multi-lingual as needed.*

These workshops are supported by a grant from the
New York Farm Viability Institute.



Cornell CALS
College of Agriculture and Life Sciences

Diversity and inclusion are a part of Cornell University's heritage.
We are a recognized employer and educator valuing AA/EEO, Protected Veterans and Individuals with Disabilities.

LOCATION & REGISTRATION

COST PER PERSON
is \$20 and includes lunch

**BRING A STANDARD
OPERATING PROCEDURE
(SOP) FROM YOUR FARM**

TUESDAY, APRIL 14

NORTHERN NY

Offered in English Only

LOCATION: Best Western Canton
90 E Main St, Canton, 13617

TIME: 12:00 PM - 4:00 PM

TO REGISTER

Online: [ncrat.cce.cornell.edu/
event_preregistration.php?event=1130](http://ncrat.cce.cornell.edu/event_preregistration.php?event=1130)

Call: Tatum L. Langworthy
315-788-8450 ext. 222

WEDNESDAY, APRIL 15

SOUTHCENTRAL NY

Offered in English and Spanish

LOCATION: NYS Grange
100 Grange Pl, Cortland, 13045

TIME: 11:30 AM - 3:30 PM

TO REGISTER

Online: [scnydfc.cce.cornell.edu/
event.php?id=1113](http://scnydfc.cce.cornell.edu/event.php?id=1113)

Call: Donette | 607-391-2662

Email: dg576@cornell.edu

THURSDAY, APRIL 16

NORTHWEST NY

Offered in English and Spanish

LOCATION: CCE Ontario County
480 North Main St, Canandaigua, 14424

TIME: 12:00 PM - 4:00 PM

TO REGISTER

Online: [nwnyteam.cce.cornell.edu/
event.php?id=1110](http://nwnyteam.cce.cornell.edu/event.php?id=1110)

Call: Brandie Waite | 585-343-3040 ext.
138

Email: bls238@cornell.edu

TUESDAY, APRIL 21

CENTRAL NY

Offered in English and Spanish

LOCATION: CCE Schoharie County
173 South Grand Street, Cobleskill 12043

TIME: 10:30 AM - 2:30 PM

TO REGISTER

Online: [cnydfc.cce.cornell.edu/
event.php?id=1114](http://cnydfc.cce.cornell.edu/event.php?id=1114)

agworkforce.cals.cornell.edu